

Balance Sheet
Austin High-Tech Restoration
As of Dec, 2013

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Company: LO

Assets

Petty Cash	300.00
Chase Savings Acct	501.30
Wells Fargo Operating	32,710.39
Chase Bank	36,194.13
Guaranty Bank -Payroll Account	4,436.54
Bank of America	11,183.34
Accounts Receivable	754,945.45
Accounts Receivable - Other	206,965.39
Lionsbridge Co-Op Deposit	2,000.00
Prepaid Health Ins	6,980.26
Prepaid Software Maintenance	15,497.98
Prepaid BN-16 Membership Fees	2,000.00
Prepaid Insurance - EPL	1,536.49
Prepaid Insurance - G/L	3,333.56
Prepaid Insurance - Property	2,561.00
Prepaid Insurance - Auto	3,886.66
Employee Advances	9,480.33
Vehicles & Trailer	108,895.12
Equipment - Construction	25,347.24
Equipment - Extraction	72,004.02
Equipment - Office	36,099.77
Equipment - Computer Hardware	19,724.78
Equipment - Computer Software	13,010.26
Furniture	5,912.83
Less: Acc. Depreciation	-277,972.00
Organization Cost	5,810.00
Less: Acc. Amortization	-5,810.00
Goodwill & Covenant Not to Com	142,000.00
Less: Acc. Amortization	-142,000.00
Total Assets	<u>1,097,534.84</u>

Liabilities & Equity

Accounts Payable	239,357.00
Billings in Excess	238,981.00
Accrued Property Tax	1,635.32
FUTA Tax Liability	160.12
SUTA Tax Liability	1,175.66
Accrued Bonus - EST	1,600.00
Accrued Bonus - PM	12,513.82
Accrued Bonus - ADMIN	600.00
Accrued Payroll	26,500.00
G/L Insurance Payable	33,971.48
Sales Tax Payable	1,028.04
Chase Bank \$100K Credit Line	92,000.00
Guaranty Fed.-\$50K Credit Line	39,970.98
Compass Bank -\$65K Credit Line	48,942.06
Bank America-\$100K Credit Line	98,580.61
Swift Financial \$5,000 Line	249.29
Wells Fargo-\$62,500 LOC	60,760.76

Equity

Stock	1,000.00
Retained Earnings	277,448.87
Distributions to Stockholders	-255,000.00
Current Earnings	<u>176,059.83</u>
Total Equity	199,508.70
Total Liabilities & Equity	<u>1,097,534.84</u>

**Profit and Loss Statement
Austin High-Tech Restoration
For Jan, 2013 to Dec, 2013**

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Company: LO

	<u>Dec, 2013</u>	<u>% Sales</u>	<u>Jan, 2013 to Dec, 2013</u>	<u>% Sales</u>
Sales	421,657.13	100.00	4,420,587.97	99.96
Gain(Loss) Sale of Assets	0.00	0.00	1,930.12	0.04
Sales	421,657.13	100.00	4,422,518.09	100.00
Materials & Supplies	57,290.92	13.59	576,336.04	13.03
Subcontract Labor	119,722.36	28.39	1,412,379.27	31.94
Subcontract Materials	46,754.13	11.09	455,726.08	10.30
Equipment Rental (Jobs)	22,663.75	5.37	67,554.36	1.53
Other Job Costs	5,992.71	1.42	78,820.43	1.78
Field Labor Mileage	0.00	0.00	441.43	0.01
Storage Rental of Contents	643.00	0.15	964.50	0.02
Field Labor	7,389.38	1.75	109,539.21	2.48
P/R Taxes - Field Labor	658.69	0.16	10,398.63	0.24
Field Labor Fringes	4,556.66	1.08	46,230.08	1.05
Disposal Fees (Jobs)	0.00	0.00	6,491.34	0.15
Cost of Sales	<u>265,671.60</u>	<u>63.01</u>	<u>2,764,881.37</u>	<u>62.52</u>
Gross Profit	155,985.53	36.99	1,657,636.72	37.48
Field Fringe Offset - RPM	2,483.03	0.59	0.00	0.00
Field Fringe Offset - Health	-1,134.73	-0.27	0.00	0.00
Field Fringe Offset - Holiday	50.53	0.01	0.00	0.00
Field Fringe Offset - Vac/Sick	2,772.87	0.66	0.00	0.00
Field Fringe Offset-W/C & G/L	1,871.79	0.44	0.00	0.00
Field Fringe Offset -Shop Time	-4,042.65	-0.96	0.00	0.00
P/R Taxes - Shop Time	-3,028.40	-0.72	0.00	0.00
Salaries - Estimators	27,516.69	6.53	248,001.94	5.61
P/R Taxes - Estimators	2,084.02	0.49	21,500.40	0.49
Salaries - Project Mgrs	20,721.10	4.91	225,775.32	5.11
P/R Taxes - Project Managers	1,807.33	0.43	20,017.51	0.45
Group Health - EST/PM	1,759.44	0.42	19,975.66	0.45
Accounting	0.00	0.00	2,397.25	0.05
Legal Services	0.00	0.00	2,441.06	0.06
Computer-Technical-Support	3,648.10	0.87	16,498.10	0.37
Background Screening	54.50	0.01	670.50	0.02
Advertising - Internet	0.00	0.00	643.35	0.01
Advertising - Employment	50.00	0.01	670.00	0.02
Bank Charges	280.36	0.07	2,731.44	0.06
Bonus - Estimators	2,000.00	0.47	20,237.73	0.46
Bonus - Project Managers	4,000.00	0.95	16,343.00	0.37
Bonus - Administration	1,300.00	0.31	15,991.12	0.36
Business Promotion Matl	1,116.99	0.26	10,451.04	0.24
Business Development-Marketing	285.80	0.07	1,452.48	0.03
Contributions	500.00	0.12	1,694.92	0.04
Computer - Internet/Email Exp.	117.79	0.03	2,095.97	0.05
Depreciation	-10,500.00	-2.49	21,296.00	0.48
BN-16 Membership Fees	900.00	0.21	6,800.00	0.15
Dues & Subscriptions	0.00	0.00	981.75	0.02
Shop Expense	-765.85	-0.18	2,391.13	0.05
Capital Equip. Lease Exp.	0.00	0.00	2,474.91	0.06
Expendable Tools - Shop	7.55	0.00	2,874.30	0.06
Extraction Tools	0.00	0.00	581.57	0.01
Extraction Supplies	0.00	0.00	1,870.87	0.04
Franchise Taxes	0.00	0.00	9,764.37	0.22
Postage & Freight	0.40	0.00	1,075.94	0.02
Insurance - G/L	3,000.00	0.71	31,100.14	0.70
Insurance - Auto	1,600.00	0.38	15,234.00	0.34
Insurance - W/C	599.00	0.14	3,512.49	0.08
Insurance-Property/Other	511.00	0.12	4,883.98	0.11

Profit and Loss Statement
Austin High-Tech Restoration
For Jan, 2013 to Dec, 2013

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Company: LO

	<u>Dec, 2013</u>	<u>% Sales</u>	<u>Jan, 2013</u> <u>to Dec, 2013</u>	<u>% Sales</u>
Interest - Loans	1,808.73	0.43	17,876.85	0.40
Licenses & Fees	2,429.80	0.58	40,779.85	0.92
Licenses Rollout Fee	0.00	0.00	11,869.50	0.27
Mileage - Est/Proj Mgrs	5,659.65	1.34	60,999.40	1.38
Fuel & Oil	3,819.62	0.91	44,246.64	1.00
Special Events	0.00	0.00	2,510.50	0.06
Meals & Entertainment	204.60	0.05	3,956.09	0.09
Office Supplies	879.28	0.21	7,448.00	0.17
Office Consumables	211.00	0.05	1,588.88	0.04
Office Expense	1,333.68	0.32	6,668.17	0.15
Printing & Copying	0.00	0.00	4,477.16	0.10
Property Tax	-464.68	-0.11	1,635.32	0.04
Rent - Office	3,332.00	0.79	39,984.00	0.90
Repair & Maint-Vehicles	1,642.27	0.39	16,220.59	0.37
Repair & Maint-Const. Eq.	0.00	0.00	190.69	0.00
Repair & Maint-Office Eq.	0.00	0.00	1,126.26	0.03
Repair & Maint-Extr. Eq.	0.00	0.00	447.57	0.01
Salaries - Admin.	24,926.51	5.91	293,561.32	6.64
P/R Taxes - Admin.	1,878.37	0.45	25,149.62	0.57
Telephones-Mobile&Pagers	-236.63	-0.06	20,779.25	0.47
Telephone - Office	1,917.23	0.45	8,467.35	0.19
Group Health Ins.-Admin	1,339.58	0.32	21,274.07	0.48
Training & Education	471.85	0.11	10,836.47	0.25
Uniforms	0.00	0.00	1,241.75	0.03
Utilities	838.18	0.20	7,586.67	0.17
Vehicle Expense	70.55	0.02	1,424.07	0.03
Crawford Connection Fees	1,651.05	0.39	2,657.36	0.06
Xactware Processing Fees	961.10	0.23	8,371.12	0.19
Xactware Credits Due (DNU)	264.13	0.06	1,392.23	0.03
Moisture Mapper Exp	283.00	0.07	1,667.26	0.04
Nexus Fees	0.00	0.00	599.00	0.01
800 Consulting Fees	10,202.61	2.42	80,523.90	1.82
Operating Expenses	<u>126,990.14</u>	<u>30.12</u>	<u>1,481,987.15</u>	<u>33.51</u>
Profit from Operations	<u>28,995.39</u>	<u>6.88</u>	<u>175,649.57</u>	<u>3.97</u>
Purchase Discounts	0.56	0.00	410.26	0.01
Other Income	0.56	0.00	410.26	0.01
Net Profit before Taxes	<u>28,995.95</u>	<u>6.88</u>	<u>176,059.83</u>	<u>3.98</u>
Net Profit	<u><u>28,995.95</u></u>	<u><u>6.88</u></u>	<u><u>176,059.83</u></u>	<u><u>3.98</u></u>

**Profit and Loss Statement
Austin High-Tech Restoration
For Jan, 2013 to Dec, 2013
Department 10 - Austin Hi-Tech**

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Company: LO

	<u>Dec, 2013</u>	<u>% Sales</u>	<u>Jan, 2013 to Dec, 2013</u>	<u>% Sales</u>
Sales - Austin Hi-Tech	392,374.76	100.00	4,212,161.03	99.95
Gain(Loss) Sale of Assets-AHT	0.00	0.00	1,930.12	0.05
Sales	392,374.76	100.00	4,214,091.15	100.00
Materials & Supplies AHT	56,519.06	14.40	556,923.28	13.22
Subcontract Labor - AHT	119,634.36	30.49	1,397,889.50	33.17
Subcontract Materials - AHT	46,754.13	11.92	455,427.58	10.81
Equipment Rental - AHT	0.00	0.00	978.30	0.02
Other Job Costs - AHT	5,796.04	1.48	78,449.38	1.86
Field Labor Mileage - AHT	0.00	0.00	356.01	0.01
Storage Rental-Contents- AHT	643.00	0.16	964.50	0.02
Field Labor - AHT	5,537.38	1.41	82,826.65	1.97
P/R Taxes - Field Labor - AHT	494.25	0.13	8,003.10	0.19
Field Labor Fringes - AHT	4,098.23	1.04	40,260.21	0.96
Disposal Fees (Jobs) - AHT	0.00	0.00	6,420.84	0.15
Cost of Sales	239,476.45	61.03	2,628,499.35	62.37
Gross Profit	152,898.31	38.97	1,585,591.80	37.63
Field Fringe Offset-RPM-AHT	2,483.03	0.63	0.00	0.00
Field Fringe O/S-Health-AHT	-1,134.73	-0.29	0.00	0.00
Field Fringe O/S-Holiday -AHT	50.53	0.01	0.00	0.00
Field Fringe O/S-Vac/Sick-AHT	2,772.87	0.71	0.00	0.00
Field Fringe O/S-W/C & G/L-AHT	1,871.79	0.48	0.00	0.00
Field Fringe O/S-Shop Time-AHT	-3,642.65	-0.93	0.00	0.00
P/R Taxes - Shop Time - AHT	-2,997.80	-0.76	0.00	0.00
Salaries - Estimators - AHT	27,516.69	7.01	248,001.94	5.89
P/R Taxes - Estimators - AHT	2,084.02	0.53	21,500.40	0.51
Salaries - Project Mgrs - AHT	20,721.10	5.28	225,775.32	5.36
P/R Taxes-Project Managers-AHT	1,807.33	0.46	20,017.51	0.48
Group Health - EST/PM - AHT	1,759.44	0.45	19,975.66	0.47
Accounting - AHT	0.00	0.00	2,397.25	0.06
Legal-Services-- AHT	0.00	0.00	2,441.06	0.06
Computer Technical Support-AHT	3,648.10	0.93	16,498.10	0.39
Background Screening - AHT	54.50	0.01	670.50	0.02
Advertising - Internet AHT	0.00	0.00	643.35	0.02
Advertising - Employment - AHT	50.00	0.01	670.00	0.02
Bank Charges - AHT	280.36	0.07	2,731.44	0.06
Bonus - Estimators - AHT	2,000.00	0.51	20,237.73	0.48
Bonus - Project Managers - AHT	4,000.00	1.02	16,343.00	0.39
Bonus - Administration - AHT	1,300.00	0.33	15,991.12	0.38
Business Promotion Matl - AHT	64.02	0.02	290.21	0.01
Business Development-MKT-AHT	285.80	0.07	1,338.39	0.03
Computer - Internet/Email-AHT	117.79	0.03	2,095.97	0.05
Depreciation - AHT	-11,000.00	-2.80	15,296.00	0.36
BN-16 Membership Fees - AHT	900.00	0.23	6,800.00	0.16
Dues & Subscriptions - AHT	0.00	0.00	981.75	0.02
Shop Expense - AHT	41.63	0.01	2,055.22	0.05
Capital Equip. Lease Exp -AHT	0.00	0.00	2,474.91	0.06
Expendable Tools - Shop - AHT	7.55	0.00	1,826.45	0.04
Extraction Tools - AHT	0.00	0.00	581.57	0.01
Extraction Supplies - AHT	0.00	0.00	1,870.87	0.04
Franchise Taxes - AHT	0.00	0.00	9,764.37	0.23
Postage & Freight - AHT	0.40	0.00	1,075.94	0.03
Insurance - G/L - AHT	3,000.00	0.76	31,100.14	0.74
Insurance - Auto AHT	1,200.00	0.31	10,834.00	0.26
Insurance - W/C - AHT	599.00	0.15	3,512.49	0.08
Insurance-Property/Other - AHT	511.00	0.13	4,883.98	0.12

Profit and Loss Statement
Austin High-Tech Restoration
For Jan, 2013 to Dec, 2013
Department 10 - Austin Hi-Tech

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Company: LO

	<u>Dec, 2013</u>	<u>% Sales</u>	<u>Jan, 2013</u> <u>to Dec, 2013</u>	<u>% Sales</u>
Interest - Loans - AHT	1,808.73	0.46	17,876.85	0.42
Licenses & Fees - AHT	72.00	0.02	271.00	0.01
Mileage - Est/Proj Mgrs - AHT	5,659.65	1.44	60,999.40	1.45
Fuel & Oil - AHT	3,819.62	0.97	40,557.38	0.96
Meals & Entertainment - AHT	90.11	0.02	1,692.10	0.04
Office Supplies - AHT	814.48	0.21	6,564.27	0.16
Office Consumables - AHT	211.00	0.05	1,588.88	0.04
Office Expense - AHT	1,333.68	0.34	6,668.17	0.16
Printing & Copying - AHT	0.00	0.00	4,477.16	0.11
Property Tax - AHT	-464.68	-0.12	1,635.32	0.04
Rent - Office - AHT	3,332.00	0.85	39,984.00	0.95
Repair & Maint-Vehicles-AHT	1,642.27	0.42	15,578.53	0.37
Repair & Maint-Const. Eq.- AHT	0.00	0.00	190.69	0.00
Repair & Maint-Office Eq - AHT	0.00	0.00	1,126.26	0.03
Repair & Maint-Extr. Eq. - AHT	0.00	0.00	447.57	0.01
Salaries - Admin. - AHT	24,926.51	6.35	293,561.32	6.97
P/R Taxes - Admin. - AHT	1,878.37	0.48	25,149.62	0.60
Telephones-Mobile&Paggers-AHT	-893.73	-0.23	17,635.43	0.42
Telephone - Office - AHT	1,917.23	0.49	8,467.35	0.20
Group Health Ins.-Admin - AHT	1,339.58	0.34	21,274.07	0.50
Training & Education - AHT	471.85	0.12	9,474.33	0.22
Uniforms - AHT	0.00	0.00	1,206.85	0.03
Utilities - AHT	838.18	0.21	7,586.67	0.18
Vehicle Expense - AHT	70.55	0.02	1,424.07	0.03
Crawford Connection Fees - AHT	1,651.05	0.42	2,657.36	0.06
Xactware Processing Fees - AHT	961.10	0.24	8,371.12	0.20
1st Choice Related Fees	264.13	0.07	1,392.23	0.03
Moisture Mapper Exp. - AHT	283.00	0.07	1,667.26	0.04
Nexus Fees - AHT	0.00	0.00	599.00	0.01
Operating Expenses	<u>112,378.45</u>	<u>28.64</u>	<u>1,310,800.90</u>	<u>31.11</u>
Profit from Operations	<u>40,519.86</u>	<u>10.33</u>	<u>274,790.90</u>	<u>6.52</u>
Purchase Discounts - AHT	0.56	0.00	410.26	0.01
Other Income	0.56	0.00	410.26	0.01
Net Profit before Taxes	<u>40,520.42</u>	<u>10.33</u>	<u>275,201.16</u>	<u>6.53</u>
Net Profit	<u><u>40,520.42</u></u>	<u><u>10.33</u></u>	<u><u>275,201.16</u></u>	<u><u>6.53</u></u>

	JOB#	JOBNAME	PM	EST	Orig C\$	Rev C\$	Billed	Est Cost	Act Cost	Cost Rem	% CMP	Under/Over Billed	Ant GM	Ant GM %	
1	07-080	Alexander	VA	VA		14,845	12,620	14,845	14,845	0	100%	2,225	0	0.00%	
2	10-073	Kessler, David	VA	VA		435	0	435	435	0	100%	435	0	0.00%	
3	11-200	Alexander	VA	VA	1,600	1,508	0	1,508	1,508	0	100%	1,508	0	0.00%	
4	11-345	Hewitt	JUDGEMENT INV.	RH	Mathis	161,000	152,000	157,763	110,000	108,504	1,496	99%	(7,830)	42,000	27.63%
5	13-050	Downton, Ryan	Massey	Salyer		102,987	83,293	90,859	65,600	64,630	870	99%	(8,672)	17,793	21.36%
6	13-138	Blauzvern, Neal	Massey	Salyer		3,380	3,000	1,690	2,100	0	2,100	0%	(1,690)	900	30.00%
7	13-0205	Acevedo, Larry	Massey	Terry		186,915	211,686	150,563	150,000	124,010	25,990	83%	24,445	61,686	29.14%
8	13-0245	Sullivan, Maureen	Garza	Terry		12,154	12,000	6,000	7,100	6,959	141	98%	5,782	4,900	40.83%
9	13-0487	Kass, John	Martine	Mathis		4,821	5,500	3,683	4,000	3,259	741	81%	798	1,500	27.27%
10	13-0569	Fox, Jacob	Garza	Winsto		137,000	161,000	158,841	110,000	60,273	49,727	55%	(70,623)	51,000	31.68%
11	13-0625	Nguyen, Sen	Garza	Master		34,564	34,564	34,564	22,500	19,973	2,527	89%	(3,882)	12,084	34.90%
12	13-0641	Penridge	Bailey	Mathis		5,111	5,000	2,213	3,200	0	3,200	0%	(2,213)	1,800	36.00%
13	13-0663	Lopez				9,231	9,231	1,416	5,300	0	5,300	0%	(1,416)	3,931	42.58%
14	13-0688	Whiteside	Krejci	Terry		1,570	1,570	785	1,100	0	1,100	0%	(785)	470	29.94%
15	13-0755	Brown, Pam	Massey	Dady		20,681	23,143	23,143	13,000	12,196	804	94%	(1,431)	10,143	43.83%
16	13-0805	Bowers, John	USAA	Bailey	Terry	44,640	44,640	18,037	29,000	10,671	18,329	37%	(1,611)	15,640	35.04%
17	13-0815	Bratz, Rebecca	Garza	Salyer		1,583	1,583	500	1,000	0	1,000	0%	(500)	583	36.81%
18	13-0818	Maresca, Keith	Garza	Terry		109,608	109,608	97,473	75,000	42,678	32,322	57%	(35,102)	34,608	31.57%
19	13-0826	Gambell, Jeremy	Garza	Mathis		81,395	81,395	33,655	48,500	45,288	3,214	93%	42,346	32,895	40.41%
20	13-0840	Haney, Johnette (Stormy)	Massey	Mathis		6,551	6,558	6,558	5,500	264	5,238	5%	(6,253)	1,068	16.26%
21	13-0859	Wilkinson, Charles	Massey	Salyer		21,132	21,132	9,663	16,500	15,334	1,166	93%	9,976	4,632	21.92%
22	13-0884	Harrison, Ken	Massey	Master		23,516	23,516	15,781	15,500	11,475	4,025	74%	1,628	8,016	34.09%
23	13-0902	Browning, William	Garza	Terry		5,874	5,874	5,874	3,600	3,486	114	97%	(185)	2,274	38.71%
24	13-0914	Leavines, Tabetha	Non Complex	Mathis		1,000	1,000	250	850	0	650	0%	(250)	350	35.00%
25	13-0917	Spinhrme, Angela	Garza-M	Mathis		18,774	18,483	12,175	13,500	11,662	1,838	86%	3,791	4,983	26.96%
26	13-0919	Cooper, Corie	Krejci-J	Terry		11,402	11,402	7,160	7,500	3,970	3,530	53%	(1,124)	3,902	34.22%
27	13-0924	Elliott, Westlie	Bailey	Mathis		27,249	27,249	23,528	22,000	13,004	8,996	59%	(7,422)	5,249	19.26%
28	13-0933	Lovvorn, Sue	Bailey-S	Salyer		19,073	22,688	19,073	16,000	12,511	3,489	78%	(1,332)	6,688	29.48%
29	13-0936	Lightbourn, Vincent	Garza	Master		10,823	10,823	2,244	6,700	5,993	707	89%	7,437	4,123	38.10%
30	13-0939	Elder, Roy	Non Comp	Bailey	Mathis	85,811	85,811	72,918	81,000	1,978	59,024	3%	(70,138)	24,811	28.91%
31	13-0953	Camacho, John	Bailey-M	Master		7,548	7,548	4,412	5,800	4,842	958	83%	1,890	1,748	23.16%
32	13-0966	Williams, Richard	SF-PSP	Bailey	Salyer	2,720	3,390	2,728	2,100	70	2,030	3%	(2,814)	1,290	38.05%
33	13-0970	Marsh, Andrea	Krejci	Dady		1,388	1,388	1,388	900	782	118	87%	(181)	488	35.18%
34	13-0974	Ireton, Mark	Krejci	Mathis		2,173	2,173	2,173	1,400	0	1,400	0%	(2,173)	773	35.58%
35	13-0980	Foster, Donald	Krejci-J	Mathis		5,124	5,124	3,705	3,000	2,461	539	82%	499	2,124	41.45%
36	13-0990	Barry, James	Bailey	Mathis		8,797	9,972	7,610	4,500	623	3,877	14%	(6,229)	5,472	54.87%
37	13-0996	Sexton, Kathleen	Garza	Master		4,692	4,692	2,500	3,300	1,597	1,703	48%	(230)	1,392	29.66%
38	13-0997	Hennessy, Susan	Non Comp	Garza	Mathis	6,393	6,129	6,129	4,000	2,159	1,841	54%	(2,821)	2,129	34.74%
39	13-1009	Bliss, Robert	Theolo	Mathis		10,626	14,751	10,626	9,000	0	9,000	0%	(10,626)	5,751	38.99%
40	13-1017	Bowers, Barton	Massey	Salyer		7,267	6,907	6,907	3,500	3,260	240	93%	(473)	3,407	49.33%
41	13-1020	Hicks, Alexander	Theolo	Terry		3,912	3,795	3,795	2,500	0	2,500	0%	(3,795)	1,295	34.12%
42	13-1021	Morris, William	Garza	Mathis		1,094	1,094	1,094	700	674	26	96%	(41)	394	36.01%
43	13-1033	Turner, Nolan	Massey	Dady		11,782	11,782	0	7,700	964	6,736	13%	1,475	4,082	34.64%
44	13-1035	Hogan, Chris	Massey	Castro		20,461	20,461	2,000	15,000	10,834	4,166	72%	12,779	5,461	26.69%
45	13-1045	Battle, Robert	Krejci	Mathis		8,980	8,980	8,668	5,700	4,884	816	86%	(973)	3,280	36.52%
46	13-1054	Davis, Megan	Massey	Frank		8,919	8,919	8,919	5,500	0	5,500	0%	(8,919)	3,419	38.34%
47	13-1063	Priddy, Erika	Garza	Dady		4,351	4,630	4,630	3,000	2,591	409	86%	(631)	1,630	35.21%
48	13-1066	Stockstad, Raymond	Theolo	Terry		5,449	5,449	5,449	3,000	1,449	1,551	48%	(2,817)	2,449	44.95%
49	13-1072	Trest, Scott	Garza	Dady		1,797	1,797	1,797	1,200	473	727	39%	(1,089)	597	33.23%
50	13-1084	Hilt, Paul		Frank		18,140	15,411	5,830	9,500	7,522	1,978	79%	6,372	5,911	38.36%
51	13-1093	Scott, Brian		Dady		4,168	4,168	4,168	2,700	0	2,700	0%	(4,168)	1,468	35.22%
52	13-1097	Norman, Debbie	Theolo	Frank		9,561	9,561	5,670	5,200	4,324	876	83%	2,280	4,361	45.61%
53	13-1105	Chang, Richard	Bailey	Master		2,194	2,194	2,089	1,600	1,499	101	94%	(33)	594	27.08%
54	13-1113	Westbrook, Guy	Garza	Dady		27,088	29,000	27,093	20,500	11,377	9,123	55%	(10,999)	8,500	29.31%
55	13-1114	Guthrie, David	Theolo	Frank		5,000	5,000	500	3,200	0	3,200	0%	(500)	1,800	36.00%
56	13-1132	Cortez, Arnold	Theolo	Terry		8,373	8,373	2,480	5,300	0	5,300	0%	(2,480)	3,073	36.70%
57	13-1142	Pope, Michael	Theolo	Dady		13,342	13,342	13,342	7,500	6,175	1,325	82%	(2,358)	5,842	43.78%
58	13-1147	Broun, Alex	Bailey	Mathis		9,670	10,005	10,005	6,500	1,931	4,569	30%	(7,032)	3,505	35.03%
59	13-1149	Hall, Patricia	Bailey	Terry		5,845	6,127	5,225	4,000	852	3,148	21%	(3,919)	2,127	34.72%
60	13-1158	Hodges, Tommy	Garza	Terry		2,738	2,738	2,738	1,900	0	1,900	0%	(2,738)	838	30.61%
61	13-1160	Smith, Peggy	Massey	Salyer		2,865	2,865	2,865	1,800	0	1,800	0%	(2,865)	1,065	37.17%
62	13-1162	Moriarty, Kristi	Garza	Mathis		16,291	16,291	1,000	13,000	0	13,000	0%	(1,000)	3,291	20.20%
63	13-1166	Mims, Paul	Massey	Frank		8,613	8,613	4,163	6,000	4,647	1,353	77%	2,507	2,613	30.34%
64	13-1172	Olson, Ashley	Theolo	Terry		22,595	22,595	6,224	15,500	18	15,482	0%	(6,197)	7,095	31.40%
65	13-1173	Angstadt, Donna	Krejci	Frank		3,766	3,766	3,766	2,500	0	2,500	0%	(3,766)	1,266	33.62%
66	13-1176	Bassetti, Judith	Massey	Dady		3,748	3,748	3,748	2,300	1,709	591	74%	(963)	1,448	38.63%
67	13-1178	Breadlove, Tammie	Bailey	Master		2,360	2,700	2,360	2,000	0	2,000	0%	(2,360)	700	25.93%
68	13-1188	Pauley, Barbara	Krejci	Mathis		9,027	9,043	9,043	5,500	4,612	888	84%	(1,460)	3,543	39.18%
69	13-1196	Keyes, Tim	Krejci	Mathis		30,801	29,560	29,560	18,500	1,823	16,677	10%	(26,647)	11,060	37.42%
70	13-1218	Harris, David	Krejci	Terry		9,784	9,463	9,463	6,100	3,148	2,952	52%	(4,579)	3,363	35.54%
71	13-1224	De Jesus, Louis	Krejci	Terry		3,513	3,513	3,513	2,000	1,094	906	55%	(1,591)	1,513	43.07%
72	13-1231	White, Shirley	Krejci	Terry		3,670	3,668	3,670	2,300	641	1,659	28%	(2,591)	1,568	40.54%
73	13-1240	Lee, Marc	Theolo	Mathis		4,643	4,457	4,457	2,500	1,954	546	78%	(972)	1,957	43.91%
74	13-1252	Wilson, Christopher	Bailey	Frank		5,000	5,000	1,000	3,200	0	3,200	0%	(1,000)	1,800	36.00%
75	13-1260	Cain, Kim	Krejci	Salyer		357	357	357	250	0	250	0%	(357)	107	29.87%
76	13-1263	Vladimirov, Gretchen	Theolo	Dady		2,975	2,975	2,975	2,000	0	2,000	0%	(2,975)	975	32.77%
77	13-1265	Kunshick, Roger	Garza	Terry		5,000	5,000	500	3,200	0	3,200	0%	(500)	1,800	36.00%
78	13-1269	Huntress, Tara	Massey	Dady		9,433	9,433	3,500	5,500	0	5,500	0%	(3,500)	3,933	41.69%
79	13-1273	Orias, Melissa	Theolo	Terry		8,284	8,284	8,285	5,100	4,388	713	86%	(1,155)	3,164	38.29%
80	13-1274	McDonald, John & Carrie	Garza	Mathis		10,736	15,623	1,960	10,000	2,308	7,692	23%	1,646	5,623	35.99%
81	13-1280	Hair, Deborah	Bailey	Salyer		2,747	2,747	2,747	1,800	0	1,800	0%	(2,747)	947	34.47%
82	13-1314	Burnett, Nicholas		Mathis		2,000	2,000	1,818	1,300	0	1,300	0%	(1,818)	700	35.00%
83	13-1316	Upchurch, Jane	Krejci	Terry		9,302	9,302	1,543	5,500	4,178	1,322	76%	5,523	3,802	40.87%
84	13-1318	Henne, Justin	Bailey	Terry		9,395	9,395	1,000	6,000	0	6,000	0%	(1,000)	3,395	36.14%
85	13-1335														

**Profit and Loss Statement
Austin High-Tech Restoration
For Jan, 2013 to Dec, 2013
Department 20 - 800 BU**

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Company: LO

	<u>Dec, 2013</u>	<u>% Sales</u>	<u>Jan, 2013 to Dec, 2013</u>	<u>% Sales</u>
Sales - 800 BU	29,282.37	100.00	208,426.94	100.00
Sales	29,282.37	100.00	208,426.94	100.00
Materials & Supplies-800 BU	771.86	2.64	19,412.76	9.31
Subcontract Labor - 800 BU	88.00	0.30	14,489.77	6.95
Subcontract Materials - 800 BU	0.00	0.00	298.50	0.14
Fence/Equipment Rental-800 BU	22,663.75	77.40	66,576.06	31.94
Other Job Costs - 800 BU	196.67	0.67	371.05	0.18
Field Labor Mileage - 800 BU	0.00	0.00	85.42	0.04
Field Labor - 800 BU	1,852.00	6.32	26,712.56	12.82
P/R Taxes-Field Labor-800 BU	164.44	0.56	2,395.53	1.15
Field Labor Fringes - 800 BU	458.43	1.57	5,969.87	2.86
Disposal Fees (Jobs) - 800 BU	0.00	0.00	70.50	0.03
Cost of Sales	26,195.15	89.46	136,382.02	65.43
Gross Profit	3,087.22	10.54	72,044.92	34.57
Field-Shop Time-1800BU	-400.00	-1.37	0.00	0.00
P/R Taxes-Shop Time-1800BU	-30.60	-0.10	0.00	0.00
Business Promotion Matl-800BU	1,052.97	3.60	10,160.83	4.88
Business Development-MKT-800BU	0.00	0.00	114.09	0.05
Contributions - 800 BU	500.00	1.71	1,694.92	0.81
Depreciation - 800BU	500.00	1.71	6,000.00	2.88
Shop Expense - 800 BU	-807.48	-2.76	335.91	0.16
Expendable Tools - Shop-800 BU	0.00	0.00	1,047.85	0.50
Insurance - Auto - 800 BU	400.00	1.37	4,400.00	2.11
Licenses & Fees - 800 BU	2,357.80	8.05	40,508.85	19.44
Licenses Rollout Fee-800BU-SA	0.00	0.00	11,869.50	5.69
Fuel & Oil - 800 BU	0.00	0.00	3,689.26	1.77
Special Events - 800 BU	0.00	0.00	2,510.50	1.20
Meals & Entertainment - 800 BU	114.49	0.39	2,263.99	1.09
Office Supplies - 800 BU	64.80	0.22	883.73	0.42
Repair & Maint-Vehicles-800-BU	0.00	0.00	642.06	0.31
Telephones-Mobile&Pagers-800BU	657.10	2.24	3,143.82	1.51
Training & Education - 800 BU	0.00	0.00	1,362.14	0.65
Uniforms - 800 BU	0.00	0.00	34.90	0.02
800 Consulting Fees	10,202.61	34.84	80,523.90	38.63
Operating Expenses	14,611.69	49.90	171,186.25	82.13
Profit from Operations	-11,524.47	-39.36	-99,141.33	-47.57
Net Profit before Taxes	-11,524.47	-39.36	-99,141.33	-47.57
Net Profit	-11,524.47	-39.36	-99,141.33	-47.57