

Guardian Restoration Services, Inc
Profit & Loss
January through December 2013

	Jan - Dec 13
Ordinary Income/Expense	
Income	
Consulting Income	2,125.00
Construction Income	1,858,816.06
WIP- Income Account	45,244.43
Total Income	1,906,185.49
Cost of Goods Sold	
Sales and Project Management	
Vehicle Mileage	23,792.84
Project Manager Salary	73,294.53
Estimator Salary	101,843.13
Total Sales and Project Management	198,930.50
Job Costs	
Program Fees	12,574.36
Warranty	2,196.81
Consulting Expenses	0.00
Material	190,074.60
Subcontractor	847,894.67
Miscellaneous	27,803.14
Total Job Costs	1,080,543.58
Commissions	-99.21
Total COGS	1,279,374.87
Gross Profit	626,810.62
Expense	
Bad Debt Expense	8,045.40
Payroll Expenses	
Officer's Salaries	84,000.00
Administrative Salaries	41,600.00
Payroll Tax Expense	23,957.41
401K Company Match Expense	7,108.29
Payroll Process Fees	1,019.00
Total Payroll Expenses	157,684.70
Reconciliation Discrepancies	0.00
DRP Network Membership Fees	974.00
Marketing/Advertising	
Website	410.46
Marketing/Advertising - Other	10,229.36
Total Marketing/Advertising	10,639.82
Bank Service Charges	
Online Bill Pay Fee	684.85
Bank Service Charges - Other	99.77
Total Bank Service Charges	784.62
Bond Expense	101.30
Car/Truck Expense	
Mileage & tolls	567.34
Car Payment	2,516.85
Maint. & Repairs	707.81
Fuel	4,768.57
Car/Truck Expense - Other	103.98
Total Car/Truck Expense	8,664.55
Contributions	99.21
Depreciation Expense	678.54
Dues and Subscriptions	8,282.00
Education	3,315.29
Estimating Software	4,413.75
Other Software	3,276.83

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Accrual Basis

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Insurance	
Umbrella Policy	1,634.78
General Liability Insurance	8,184.53
Worker's Comp	3,844.00
Total Insurance	13,663.31
Interest Expense	151.24
License Fees	99.24
Miscellaneous	255.43
Office Equipment	688.26
Office Expense	7,589.44
Postage and Delivery	592.64
Printing	51.15
Professional Fees	
401K Plan Administration Fees	991.96
Accounting	2,110.00
Legal Fees	947.10
Total Professional Fees	4,049.06
Rent	11,440.44
Staff Meeting Expense	996.83
Taxes and Corporate Fees	217.00
Telephone	
Answering Service	1,055.40
Telephone - Other	7,093.60
Total Telephone	8,149.00
Travel & Ent	
Entertainment	12,632.89
Hotels/Lodging	2,531.03
Meals	535.72
Travel	1,064.39
Total Travel & Ent	16,764.03
Total Expense	271,667.08
Net Ordinary Income	355,143.54
Other Income/Expense	
Other Income	
Other Income	7.50
Total Other Income	7.50
Net Other Income	7.50
Net Income	355,151.04