



VIRTUAL TRAINING SEMINARS

**GATHER YOUR TEAM, ASK THE IMPORTANT QUESTIONS AND HAVE FUN!
IT'S TIME TO E-MYTH YOUR BUSINESS**



Looking for an easy and affordable way to get you and your staff trained on E-Myth business solutions?

We thought so. That's why we've taken some of our most popular training topics and turned them into Virtual training programs — programs delivered live and online — allowing you and any number of your staff to participate in the comfort of your own office.

All you need is a phone line, an Internet connection and a desire to learn. Led by an E-Myth Facilitator, each 90-minute training and Q&A session covers valuable E-Myth concepts like how to solve key frustrations, how to find system solutions and how to implement key strategic processes... Basically, we cover how to get your business thriving, the E-Myth way.

Whether you're looking for training for yourself, your whole staff or just your managers, our Virtual Training Seminars make E-Myth accessible to everyone.

Perfect for business owners who:

- Seek an affordable and effective way to involve their entire team in E-Myth solutions
- Prefer the convenience of programs delivered in the comfort of their office
- Have limited time for training

Requirements: Office or meeting room where your group can participate together; a laptop or desktop computer; and speakerphone

Duration: 75 minutes for the live, virtual E-Myth Training including Q & A. We suggest you schedule 15-30 minutes immediately following the training for your own in-house discussion for your staff to assess what they learned and to determine next steps for implementation.

Pricing: \$1500

Includes up to 10 connections to the Virtual Seminar and all seminar materials, systems and prework, and a follow-up discussion guide.

Programs for Business Owners & Staff

We not only train your staff in the fundamentals of key E-Myth processes, but we do it in a live, fun and empowering virtual session. Your team will walk away from each session with the tools and skills to help support the goals of your business.

■ **THE KEY FRUSTRATIONS PROCESS**

You and your staff can eliminate everyday business frustrations by using one of our most powerful systems: *The Key Frustrations Process™*. This proven tool teaches you not only how to diagnose those recurring frustrations but also come up with *system* solutions that work. Deal with immediate business frustrations in a way that will eliminate them and even prevent their recurrence. Create a culture that sees problems as opportunities.

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■ DOCUMENTING SYSTEMS

An E-Myth expert will teach your staff the importance of building systems, how to integrate work flow streams, and the essential ingredients that allow unique individuals to attain great results. Leverage your best practices as your staff learns how to implement a user-friendly template to develop your company's proprietary systems. Watch how implementing action plans and consistent processes will change your chaotic environment into a more productive, aligned and fulfilling environment where people understand the results they are accountable for!

■ SYSTEMS EVALUATION

After spending time with your staff documenting your best practices, how do you know if your systems are effective? An E-Myth Expert will teach you and your staff how to evaluate the systems to determine if they are achieving the intended results – and what to do if they are not. Come prepared with a few systems to work on during this session and find out if they are providing your business with predictable, consistent results.

Programs for Business Owners

This training provides the business owner with a sensible Systems Strategy Plan in order to turnkey their business.

■ BUILDING YOUR PROTOTYPE

Discover the entrepreneurial perspective, how to strategically align your business and create the strategy for systems development. This training will provide you with a sensible Systems Strategy Plan in order to turn-key your business. You will assess the key areas of your business, increase awareness of individual and organizational strengths, and be equipped with a model for organizing the work of the business while leveraging areas of opportunity.

WHAT'S THE NEXT BEST THING TO A LIVE E-MYTH TRAINING PROGRAM?

**A virtual one of course!
But you don't have to take our word for it**

We've been working with an E-Myth coach, and that has been very effective. I found this virtual training session to be very focused and provided a different point of view, which enhanced what I've already learned. It was like the icing on the cake, a way to pull it all together. Also I was uncertain how to go about passing on all this new development to our staff and today's seminar provided some clear insight on how I could achieve that.

—Phyllis Ramsden, Ziebart

After attending the virtual seminar, I was happy to hear several members of my staff correcting one another about identifying the system that is missing rather than pointing a finger.

—Pat Doorn, Mountain View Electric